

CANNABIS REGULATION



CANNABIS REGULATION COMMISSION

August 11, 2022, 2:00 p.m. (877) 853 - 5257 Meeting ID: 860-838-7310 #



Roll Call



General Public Comment & Single / Multiple Agenda Item Comment

Agenda Item #1: Commission Business



CANNABIS REGULATION COMMISSION

Agenda Item #2: Findings to Continue Teleconference Meetings Pursuant to AB 361 and Possible Commission Action





Agenda Item #3: Report From DCR Regarding General Administration, Application, and Licensing Activities







Administration - Vacancy Rate is 48%

- 30 of 58 authorized positions are filled:
 - Seven additional employees are confirmed to start on Monday, August 15, 2022 reducing the vacancy rate from 48% to 36%
- The Civil Service Commission will consider a request to allocate and authorize DCR to fill 12 positions on Thursday, August 25, 2022.
 - If DCR's request is approved, DCR will stay on track to reduce it's vacancy rate below 20% by December 31, 2022.
- Critical Vacancies:
 - Land-Use Analyst
 - One Asst. General Manager, seven supervisor/management positions
 - Public Information Director and Public Relations Specialist



System Enhancements - Implemented

- Legal Entity Record No. based on BTRC
 - Business formation documents
 - Entity numbers used by other government agencies
 - Owners
 - Primary Personnel
 - Authorized Agent, if applicable
 - Equity Share Review
- Benefits
 - Reduce renewal fees
 - Application fees for entities submitting multiple records
 - Streamlines the modification process
 - Allows for Equity Share Review outside of the Application process



Fund/Classes Consolidation

Reduces Permit types from 21 to 8

DCR Permit Fund/Class	Proposed Permit Fund/Class	
J010 – Medical Retail	- J010 – Cannabis Retail Storefront -	
J020 – Adult-Use Retail		
J011 – Medical Microbusiness		
J021 – Adult-Use Microbusiness		
J030 – Medical Delivery	- J030 – Delivery	
J035 – Adult-Use Delivery		
J031 – Medical Distributor Transport Only	J031 – Distributor Transport Only	
J036 – Adult-Use Distributor Transport Only		
J080 – Medical Distributor	J080 – Distributor	
J090 – Adult-Use Distributor		
J060 – Medical Cultivation Specialty Cottage Indoor	J060 – Nursery/Processor	
J070 – Adult-Use Cultivation Specialty Cottage Indoor		
J062 – Medical Cultivation Specialty Indoor	J062 – Cultivation	
J072 – Adult-Use Cultivation Specialty Indoor		
J064 – Medical Cultivation Small Indoor		
J074 – Adult-Use Cultivation Small Indoor		
J066 – Medical Cultivation Medium Indoor		
J076 – Adult-Use Cultivation Medium Indoor		
J083 – Medical Manufacturer Level 1	J083 – Manufacturer	
J093 – Adult-Use Manufacturer Level 1		
J040 – Testing	J040 – Testing	
*Reduces the number of Permit fund/classes from 21 to 8.		

Reduces Payment types from 34 to 7

Payment Fund/Class - PHASE 1	PH2	PH3RR1	PH3- J400	Proposed Payment Fund/Class
J001 – Cannabis Retail Payment (TA)		J301	J401	
J002 – Cannabis Microbusiness				
Payment (TA)		J302	J402	J001 – Cannabis Retail Payment
J003 – Cannabis Delivery Payment (TA)		J303	J403	J003 – Cannabis Delivery Payment
J004 – Cannabis Distributor Payment				J004 – Cannabis Distributor
(TA) J005 – Cannabis Cultivation Cottage	J204	J304	J404	Payment J005 – Cannabis
Indoor Payment (TA)				Nursery/Processor Payment
* CHANGE TO Cultivation				
NURSERY/PROCESSOR	J205	J305	J405	
J006 – Cannabis Cultivation Specialty Indoor Payment (TA)	J206	J306	J406	
J007 – Cannabis Cultivation Small Indoor Payment (TA)	J207	J307	J407	
J008 – Cannabis Cultivation Medium Indoor Payment (TA)	J208	J308	J408	J006 – Cannabis Cultivation Payment
J009 – Cannabis Manufacturer Level 1 Payment (TA)	J209	J309	J409	J009 – Cannabis Manufacturer Payment
J040 – Testing				J040 – Testing



Future System Enhancements

- Modification Request Records
 - Ownership, primary personnel, and entity changes will be submitted against the Legal Entity record
 - Automate record updates to enable/disable modification requests based on individual record data
 - Simplify the process to add consultants, lawyers, and other contact types maintained on the application/licensing record.
 - If possible, eliminate the review fee and make these contact changes a simple disclosure.
- E-payment processing
- Geographic Information System (GIS) Interface



SEIA Eligibility Verification Request Status

- The deadline to submit SEIA eligibility verification requests was Monday, July 25, 2022 at 4:00 P.M. Pacific Time.
- 1,275 SEIA eligibility verification requests were submitted. This total includes duplicate records, so the number of unique submissions will be less than 1,275. Cursory review of these requests reveal that 1,028 applications have demonstrated a cannabis conviction or arrest + low income OR residency in a DIA.
- Fee waivers were issued to all requesters that timely submitted a SEIA eligibility verification request.
- DCR anticipates processing will be completed in late October.
- Technical assistance for the Phase 3 Retail Round 2 lottery registration process will begin at the end of this month.



Agenda Item #3: END.

Agenda Item #4: Social Equity Program Updates







Social Equity Program

The Mission of the Social Equity Program is "to promote equitable ownership and employment opportunities in the cannabis industry in order to decrease disparities in life outcomes for marginalized communities, and to address the disproportionate impacts of the War on Drugs in those communities."





Business, Licensing and Compliance



Program Benefits and Resources

- Application Processing
- Business, Licensing, and Compliance Assistance Program
- Pro Bono Legal Services
- SEED Grant Program



BLC Program Overview



- 5 Beachside Chat Q&A Sessions
- 30 Live Webinars
- 70 hours of Small Group Advising

<u>2021</u>

• 100 hours of self-paced content and live webinars in our Learning Management System (LMS)



Individual Eligibility Verification Update

- As Mr. Killeen referenced earlier, the Department opened the individual eligibility verification process and has begun reviewing the 1275 submissions.
- After the review process is complete, all newly Verified Social Equity Individual Applicants will have immediate access to all program benefits and resources.



BLC Website

The SEP Team is currently developing a standalone website for the Business, Licensing and Compliance Assistance Program. This website will have the same great features including the following:

- Access to the Online Learning Management System (LMS)
- Pro Bono Legal Services Registration
- Webinar Registration
- Jobs Board
- Video Archive





BEACHSIDE CHATS AUGUST 2ND @ 6PM TECH-TOOLS FOR SOCIAL EQUITY RETAIL CANNABIS BUSINESSES IN LA

Want your cannabis retail business to be more profitable, save money, and reduce disruptions?

September Webinars include:

- Beachside Chat: Tech Tools for Medical Cannabis (September 6, 2022)
- Contracting (September 8, 2022)
- Commercial Leases & Negotiation (September 20, 2022)
- Legal Business Structures (September 22, 2022)



Workforce Wednesday Series

VIRTUAL MIXER

FOR CANNABIS EMPLOYERS

WEDNESDAY 9/14 SUPPLY CHAIN 10AM - 12PM HIRING MIXER 12PM - 2PM

- Workforce Wednesdays
- The first virtual mixer will focus on Supply Chain employers.
- This event is an opportunity for Cannabis companies to connect with job seekers to fill hiring needs from entry-level to leadership roles.

Free Coaching





We are thrilled to offer over 300+ hours of free business, professional, and workforce development coaching with subject-matter experts from a wide range of expertise.

- Commercial Leases & Negotiation
- Contracts
- Business Structures



Workforce Development Training

For job seekers, please check out our free coaching opportunities:

- Interview Training
 - Resume review
 - Resume writing assistance
 - Mock interview with coaches
- Coaching for Job Seekers
 - Skills required for specific careers within the cannabis space
 - Job application process
 - Where to find cannabis jobs

Jobs Board





Bush Family Farms - Retail Incubation Position Gales / Marketing Start Date: Jul 08, 2022



Apothecary Collective - Bud Tender / Receptionist Position

Start Date: Jul 15, 2022

Bud Tender



PGB - MICROPROP LAB TECH/ASSISTANT



Start Date: Aug 01, 2022

Jobs Board Features:

- Gives job seekers real time updates on available positions
- Allows job seekers to upload their resumes
- Have the confidence to know that they are working for a licensed cannabis operator
- Allow licensed operators to recruit for local, transitional and social equity hires



LACBA Pro Bono Legal Assistance

- Available to Retail & Delivery applicants
- 50 applicants have been referred through the Los Angeles County Bar Association's Smart Law Referral Service

If you have questions about eligibility, please contact us at <u>DCR.SEP@lacity.org</u>



Pro Bono Legal Services

SIGN UP HERE

Home > Social Equity Program > Program Benefit And Resources > Pro Bono Legal Services The Los Angeles County Bar Association's Cannabis Section, in partnership with DCL has created a Pro Bono Legal Assistance program which will operate through the Bar Association's Smart Law Referral Service for Social Equity Applicants.

The goals of this referral resource are to promote fair and equitable participation in the litensed commercial cannabis industry, and to foster a level playing field as it relates to access to legal counsel, and help deter predatory practices targeting the social equity community.

This referral service is available ONLY to Social Equity Applicants who applied in Phase 3 Retain Round 1 and were determined eligible for further processing under Los Angeles Municipal Code Section 104.06.1(b). Depending on demand and availability, these services may be expanded to other applicants in the future.

If you are a Phase 3 Social Equity Individual Applicant with an application deemed eligible for further processing and interested in receiving limited pro bono legal services, please complete the online survey titled "Pro Bono Legal Services Survey." You must complete the required information in the Pro Bono Legal Services Survey and upload the Authorization Agreement to the survey to complete the survey process.



LA SEED Rental Grant Program

In partnership with Elevate Impact LA, the City of Los Angeles Department of Cannabis Regulation will be disbursing \$5 million in funding from the 2022 Cannabis Equity Grant for Local Jurisdictions.

- SEED 1.0 will utilize \$4 million dollars of funding to provide financial assistance to Phase 3 Retail Round 1 Verified Social Equity Individual Applicants.
- SEED 2.0 will utilize \$1 million dollars of funding to provide financial assistance to verified Social Equity Individual Applicants who are applying for all other license types who have an executed lease.



Agenda Item #4: END.

Thank You



