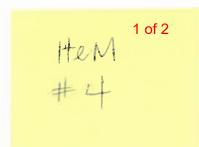
DAY OF HEARING SUBMISSIONS



7-17-25

Dear Cannabis Commission,

I would like to make the following important recommendations regarding the cannabis industry.

- 1. Lower the tax rate for adult use to 1% or less and 0% for medical. This is only fair, and frankly necessary. This will bring the cannabis tax rate much closer to other industries such as alcohol, cigarettes, etc. This will allow licensed dispensaries to compete against unlicensed dispensaries, which control 60-80% of the cannabis market in Los Angeles.
- 2. Turn the turn DCR into the Department of Cannabis Enforcement. This will bring the regulatory focus back on the unlicensed businesses. Licensed cannabis businesses want to comply with laws and regulations. We don't need a City staff of 40+ regulating us. Enforcement should be focused on unlicensed dispensaries who flout these laws and threaten the success of the legal industry.
- 3. Allow on-site consumption at licensed dispensaries with appropriate odor control measures. On-site

consumption has been banned in L.A. since 2013. It has been allowed and regulated on the State level since legalization, but the City of L.A. needs to "opt in." This will give licensed cannabis businesses a necessary competitive edge. Having safe spaces for people to consume cannabis is important.

4. Give tax credits to cannabis businesses of \$100,000 to \$250,000 dollars. This is necessary to help relieve the massive tax debt burdening licensed cannabis businesses.

Thank you for your thoughtful consideration, and your commitment to making our industry work.

-Daniel Sosa

Owner/operator/founder

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